



# Moving to the HubSpot CRM

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Q2 2016 Annapolis HubSpot User Group Meetup



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# Moving to the HubSpot CRM

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WHERE ARE YOU IN THE MOVE?

WHERE ARE YOU IN THE MOVE?

**STAND UP**

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WHERE ARE YOU IN THE MOVE?



# WHERE ARE YOU IN THE MOVE?

I Use the HubSpot CRM...





# WHERE ARE YOU IN THE MOVE?

I Use the HubSpot CRM...



NEVER

# WHERE ARE YOU IN THE MOVE?

I Use the HubSpot CRM...

NEVER

REGULARLY



# WHERE ARE YOU IN THE MOVE?

I Use the HubSpot CRM...

NEVER

OCCASIONALLY

REGULARLY



# WHERE ARE YOU IN THE MOVE?

I Use the HubSpot CRM...

NEVER

OCCASIONALLY

REGULARLY

**GO!**

# WHERE ARE YOU IN THE MOVE?

I Use the HubSpot CRM...

NEVER

OCCASIONALLY

REGULARLY



# WHERE ARE YOU IN THE MOVE?

I Use the HubSpot CRM...

NEVER

OCCASIONALLY

REGULARLY

- What do you currently use?
- What interests you about the HubSpot CRM?

# WHERE ARE YOU IN THE MOVE?

I Use the HubSpot CRM...

NEVER

- What do you currently use?
- What interests you about the HubSpot CRM?

OCCASIONALLY

- What's holding you back?
- What would it take to move over fully?

REGULARLY

# WHERE ARE YOU IN THE MOVE?

I Use the HubSpot CRM...

NEVER

- What do you currently use?
- What interests you about the HubSpot CRM?

OCCASIONALLY

- What's holding you back?
- What would it take to move over fully?

REGULARLY

- What was the hardest part of moving?
- What is the best part of having moved?



THANK YOU.

HubSpot  
Academy 